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|  |  | Alia HayesSales Representative |
| overviewI am an experienced sales enthusiast, with exposure to various products and markets. I excel in this industry because I enjoy problem solving, building relationships, and consistent improvement. I’ve personally built and trained sales teams in multiple states, surpassed quotas, procured a satisfied customer list, and developed professional relationships across various industries. The last couple of years were focused around sharpening my skillset and growing as much as possible within this industry. I like to work with a product I find a personal interest in, and I am currently seeking remote positions. I’m well organized and self-motivated. I bring value to sales teams not only through my experience, but through my mindset. I look forward to taking on a new sales venture!ContactCurrent Residence:Denver, CO80014Phone:(307)315-3000Email:aliabrookehayes@gmail.com |  | EDUCATIONUniversity of WyomingMay 2015-Dec 2019Major: Business ManagementExperience **Alia Hayes Inc****Products:**

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| **Solar**Jan 2020-Present -Hire and manage teams-Train teams in offices across the US-Prospecting: D2D, Marketing, Referrals, etc. -Lead generation-Client account management -Customer relations-Product presentation | **-B2B software** **-Administration** **-Merchant Services** **-Business Loans****-Residential Solar****-Mentorships/courses****-Conference events****-Digital Marketing Packages** |
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**Medina Family Holdings: Connections** **Personal Assistant**Jan 2018-Jan 2019-B2B Sales-Marketing-Lead generation-Account management -Customer RelationsAdventure DodgeSales Representative Feb 2017-Dec 2017-Auto Sales-Lead Generation: online marketing, cold calling, networking,etc-Presentation and Product Demonstration-Product KnowledgeReferences Aaron Sandaval: Feliz Garcia: Justin RicketSupervisor Employee. Coworker(915) 342-4934 (505)435-5140 (720)315-9692 |