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|  |  | Alia Hayes  Sales Representative |
| overview I am an experienced sales enthusiast, with exposure to various products and markets. I excel in this industry because I enjoy problem solving, building relationships, and consistent improvement.  I’ve personally built and trained sales teams in multiple states, surpassed quotas, procured a satisfied customer list, and developed professional relationships across various industries.  The last couple of years were focused around sharpening my skillset and growing as much as possible within this industry. I like to work with a product I find a personal interest in, and I am currently seeking remote positions.  I’m well organized and self-motivated. I bring value to sales teams not only through my experience, but through my mindset. I look forward to taking on a new sales venture! Contact Current Residence:  Denver, CO80014  Phone:  (307)315-3000  Email:  aliabrookehayes@gmail.com |  | EDUCATIONUniversity of Wyoming May 2015-Dec 2019  Major: Business Management Experience **Alia Hayes Inc**  **Products:**   |  |  | | --- | --- | | **Solar**  Jan 2020-Present  -Hire and manage teams  -Train teams in offices across the US  -Prospecting: D2D, Marketing, Referrals, etc.  -Lead generation  -Client account management  -Customer relations  -Product presentation | **-B2B software**  **-Administration**  **-Merchant Services**  **-Business Loans**  **-Residential Solar**  **-Mentorships/courses**  **-Conference events**  **-Digital Marketing Packages** | |  |  |   **Medina Family Holdings: Connections**  **Personal Assistant**  Jan 2018-Jan 2019  -B2B Sales  -Marketing  -Lead generation  -Account management  -Customer Relations Adventure DodgeSales Representative Feb 2017-Dec 2017  -Auto Sales  -Lead Generation: online marketing, cold calling, networking,etc  -Presentation and Product Demonstration  -Product Knowledge References Aaron Sandaval: Feliz Garcia: Justin Ricket  Supervisor Employee. Coworker  (915) 342-4934 (505)435-5140 (720)315-9692 |