TIONNA ADAKAI

ABOUT ME

Experienced sales professional with a passion for strong customer relationships. 10 years of experience impacting positive organizational outcomes through sales techniques and project management.

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Broomfield, CO

SKILLS WORK EXPERIENCE **Big Bear Wine & Liquor** Pueblo, CO Sales Associate 7/2023 - 12/2023 • Sales technique Project management Organized and created effective sales displays • Scheduling and appointment • Operated drive thru services including taking orders, handling setting payment, and delivering products in a prompt but friendly • Health & Safety management manner. POS System Rosario's Italian Bistro Pueblo, CO Media Strategy 8/2022 - 7/2023 Server • Coordinated 50-150 reservations per shift using phone, email and walk in requests • Memorized over 50 menu items and rotating specials in order to CERTIFICATIONS give customized recomendations to guests La Forchetta Da Massi Pueblo, CO **CPR/AED** 6/2021 - 8/2022 Server 11/2023 Worked with my team to maintain a smooth operations and high standards of customer service during high volume rushes. Indoor Cycling Instructor • Swiftly and professionally addressed any customer complaints, 1/2024 escalating to management when necessary. Private In Home Caretaker Pueblo, CO 1/2021 - 6/2021 Dementia Care • Budget, shop, and prepare 2-3 meals per day and administer EDUCATION medication. Coordinate appointments monthly ensuring 100% accuracy in **Kansas Wesleyan** attendance. University Created routine tacks including feeding, exercise, and mental stimulation. 8/2019 - 5/2020 Buckle Pueblo, CO Salina, KS **Retail Sales** 6/2019 - 1/2021 · Maintained a clean, organized inventory and curated displays of **Pueblo South High** rotating seasonal clothing and accessories. School • Anticipate customer needs and provided them with high quality 8/2015 - 6/2019 service while upholding brand standards and values to ensure customer statisfaction. Pueblo, CO • High School Diploma Pueblo, CO **Feeling A Little Philly** 1/2015 - 5/2020 Manager • Followed and enforced procedures to ensure safe food

preparation, assembly and presentation.
Trained 10 new hires on company specific policies, procedures and compliance guidelines.