

Alexandra Avella

Tampa, FL 33624

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Self-driven Storm restore Consultant, effective at suggesting alterations to roofs to deliver substantial energy savings. Highly skilled in design and execution of engineering projects. Pursuing role with value-focused company dedicated to sustainability practices.

Authorized to work in the US for any employer

Work Experience

Area Sales Manager

ARAC Roof It Forward - Tampa, FL

January 2019 to Present

Upload builds and order supplies.
Create and handle new business.
Contact leads.
Pull permits and file inspections.
Hire new employees and conduct interviews.
Project manage builds.
Collect checks and deposit them.
Sold 800,000.00 my first year in sales.
Have sold over a million 3 years straight now.

Restoration Consultant

RA Roofing - Spring Hill, FL

September 2018 to January 2020

- Developed team communications and information for adjuster meetings.
- Coordinated with other craft employees to maximize project efficiency
- Supported construction manager with materials, schedule and cost information.
- Delivered engaging sales presentations to new clients, explaining technical information in simplified language to promote features and increase client base.
- Knocked on over 60+ doors a day

Education

Some College in Cyber Security

Southwestern College - Sylva, NC

August 2015 to May 2018

Skills

- Competitive
- Motivated
- Salesforce
- Palmetto
- Restoration industry experience
- Restoration
- Roofing
- Water damage restoration