



Chloe Rogers-Campbell

S E R V A N T L E A D E R

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A: Los Angeles, CA

Dear Recruiter,

I am writing in order to submit my resume for your review. With a Bachelor's degree in Business Administration, and years of corporate experience, I have the skills needed to be a valuable member of your team. My most recent corporate endeavor that I would like to highlight is my time at DXC Technology where I worked across multiple industries as an Inside Sales Business Developer. Some highlights of my responsibilities during this time include:

- Gathering competitive intelligence(research quarterly reports and create account planning PowerPoint presentations for account executives)
- Customer outreach(phone, email, CRM, social media)
- Managing relationships between executives and global partners
- Scheduling meetings for executives, global partners, and clients across time zones
- Organize team marketing campaigns(target audience selection, presentation, track milestones, and logistics)

I am interested in this position because I would like to expand my corporate experience by delving into a part of the industry that I believe I can successfully serve in. My mental flexibility, integrity, and attention to detail are some of the characteristics that set me apart from other candidates. While I am capable of applying logic and reasoning to solve complex problems in heightened situations, I am also capable of using creative thinking during brainstorming sessions for effective results. Moreover, I always approach situations with compassion and integrity. If you believe I would make an excellent fit for your organization, please do not hesitate to contact me for an interview. I thank you in advance for your consideration.

Sincerely,

Chloe Rogers-Campbell

CHLOE ROGERS-CAMPBELL

Los Angeles, CA • 469-267-0000 • freevibeent@gmail.com • [LINKEDIN](#)

Work Eligibility: Eligible to work in the U.S. with no restrictions

EXPERIENCE

DXC Technology – *Inside Sales Specialist*; Dallas, TX

March 2020 – December 2022

- Servant leader and team player with a strong attention to detail in order to drive sales initiatives and effectiveness for the company
- Obtained research for competitive intelligence in order to understand; client background, current challenges, and future goals in order to provide on target solutions.
- Arranged meetings and teleconferences between customer offices, home office, and global partners office; meeting minutes, notes, and captured strategies; 3-4 account executives per quarter
- Ensured deal closure completion in an online database with proper cost allocations and information before deadlines.
- Spearheaded marketing campaigns with global partners from start to launch.
- Reached out to customers via; phone, email, and social media in order to understand their needs and effectively communicate our solutions prior to customer contact with the account executive.

University of Texas at Arlington – *Payroll Generalist*; Arlington, TX

May 2019 – December 2019

- Responsible for receiving international student's confidential information and processing it through Glacier; an online non resident tax compliance system.
- Provided solutions for customer challenges in order to maintain customer satisfaction.
- Distributed all university staff and faculty paychecks at their appointed time.
- Maintained a satisfactory and effective system for students to set up direct deposit and get paid in a timely manner.

AppStar Financial – *Customer Service Representative*; Richardson, TX

May 2017 – December 2017

- Acted as a liaison between account executives and small business to set meetings for POS system onboardings
- Responsible for setting 6 meetings per week

SKILLS

- Compassionate, self-motivated, active listener, and detail oriented; servant leader
- Handles stressful situations and resolves problems effectively
- Effective communicator with excellent presentation and research skills in a timely manner
- Proficient in Salesforce, Microsoft Office and Google software

EDUCATION

University of Texas at Arlington

Bachelor of Business Administration; GPA: 3.29

Dec 2019

Additional Information

Computer Skills: Proficient in Microsoft Word, PowerPoint, Excel, Outlook, Salesforce, Google Software, Canva

Awards: DXC Recognition Award, Outstanding Transfer Scholarship, Collin College Service Scholarship

Organizations: Goolsby Leadership Academy Cohort 14

Interests: Music, songwriting, public speaking, reading, and traveling