

Brianna Painter



972.571.2250



brianna_painter@yahoo.com



Flower Mound, TX



Linkedin.com/in/Brianna-painter-361b1789

EDUCATION

BACHELOR OF SCIENCE
Hospitality and Merchandising
University of North Texas
2012 - 2016

EXPERTISE

Slack / Zoom / Teams

Lead Generation

CRM

Project Planning

Loxo / Bullhorn

Account Management

Full-Cycle Recruitment

Microsoft Office

Client Relationships

Customer Service

CERTIFICATIONS

DevSkiller

Tech Recruitment Certified
Professional

PROFESSIONAL PROFILE

Dedicated and results-driven business professional with a proven track record of fostering strong client relationships and driving revenue growth. Proficient in managing key accounts, negotiating contracts, and ensuring customer satisfaction. Adept at collaborating cross-functionally to coordinate effective strategies that maximize client retention and expand business opportunities. Committed to achieving targets and delivering exceptional service in fast-paced and dynamic environments.

WORK HISTORY

Technical Recruiter

Davis Technology Management / March 2022- October 2023

- Placements generated 500k in revenue for company in the first 8 months
- Managed several clients with 15+ contractors across client base
- Evaluated 100+ Resumes & Profiles a day to qualify candidates for roles
- Increased business by 500% as first/only recruiter in the company

Technical Recruiter

GTN Staffing/ November 2021-February 2022

- Source, interview, and hire qualified candidates
- Negotiate contract details
- Document client and candidate information in applicant tracking system
- Maintain a strong pipeline while meeting weekly metrics

Recruiter

The Inline Group/ May 2021 - November 2021

- Source and screen healthcare providers in the West Coast
- Communicate & meet with account managers weekly to discuss pipeline
- Present qualified candidates to clients

Recruiting Consultant (Contract)

Consilium Staffing/ January 2021 - May 2021

- Search, screen, and match providers with available job positions
- Communicate with 80+ leads on a daily basis
- Present qualified candidates to account managers

Area Sales Manager

Newks Eatery / October 2019- February 2020

- Develop existing business and solicit new clients
- Assists managers and coordinators with catering orders at each location
- Developed sales growth from \$1,000 a week to \$6,000

Catering Sales Manager

Snappy Salads / October 2017 - October 2019

- Proactively solicit new catering business by cold calling and outside client visits
- Manage 30+ catering coordinators throughout the DFW stores
- Consistently increasing sales by 13%