






KALYAH MASON

CAREER SUMMARY

Profile

Sales Consultant with the expertise to prospect, qualify & close on clients. Outgoing, Ambitious with Management Experience looking for new opportunities that will help me achieve and gain knowledgeable work experience. Experience with door knocking, cold calling, cold emailing, and guiding clients throughout the sale cycle from start to finish.

-  667-310-0429
-  Kalyahmason0703@gmail.com
-  Parkville, Md

EXPERIENCE

SALES & MANAGEMENT

Abroad Way / Direct Marketing Firm

2023- 2024

- Worked as an Account Manager to learn the inventory and structure of the job.
- Create and execute marketing strategies having a 50% response rate
- Manage and develop client accounts to initiate and maintain favorable relationships.
- Hire 2nd round interviews as an account manager and duplicate what I've learned to my entry levels to conduct my own team.

TEAM MEMBER

Potbelly Careers

2022-2023

- Worked as customer service and help prep food for next shift.
- Made customer food and served.
- Sanitize and closed the store on night shift.

SERVER

IHOP

2021-2022

- Worked as a host part time and served as a waiter.
- Sanitized area after shift work.
- Train new hires.

EDUCATION

DIPLOMA CERTIFICATE

Parkville High School

2021-2023

ASSOCIATE DEGREE

Community College Of Baltimore County

2023- Present

SKILLS

- Problem-Solving.
- Computer Literacy.
- Strong Communication.
- Computer Technology (Microsoft, Apple, Etc.)
- Positive Verbal Communication Over Phone.
- Great at multitasking.
- Organization.
- Knowledge to handle difficult situations.
- Leadership Skills.